



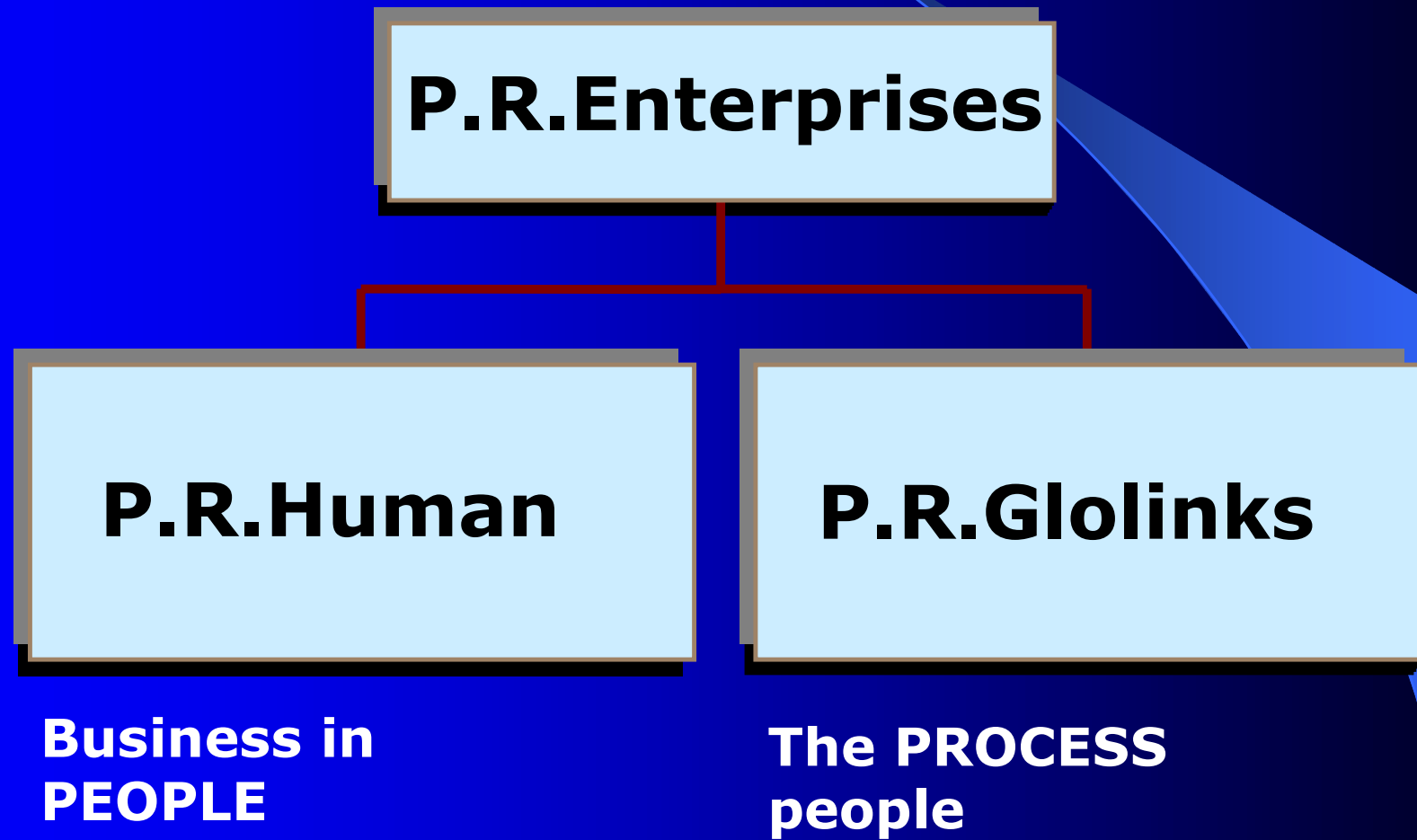
P.R.Glolinks Consulting

Corporate Overview

catalysts of renaissance



P.R. ENTERPRISES



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SUSTAINING EXCELLENCE

STRATEGY

- Finance
- Marketing



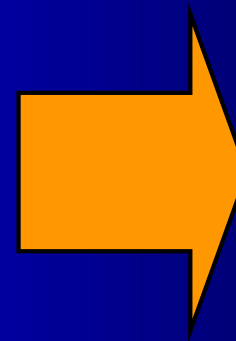
**TYPICAL
ENTERPRISE**



PEOPLE



PR



**Sustained
Excellence**

PROCESS

- Quality
- Systems

“Two most important things in any business that do not appear on its balance sheet are its people and reputation.” Henry Ford

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P.R.GLOLINKS

We Build organizations,

We Enable culture change,

We help organizations achieve sustained excellence.

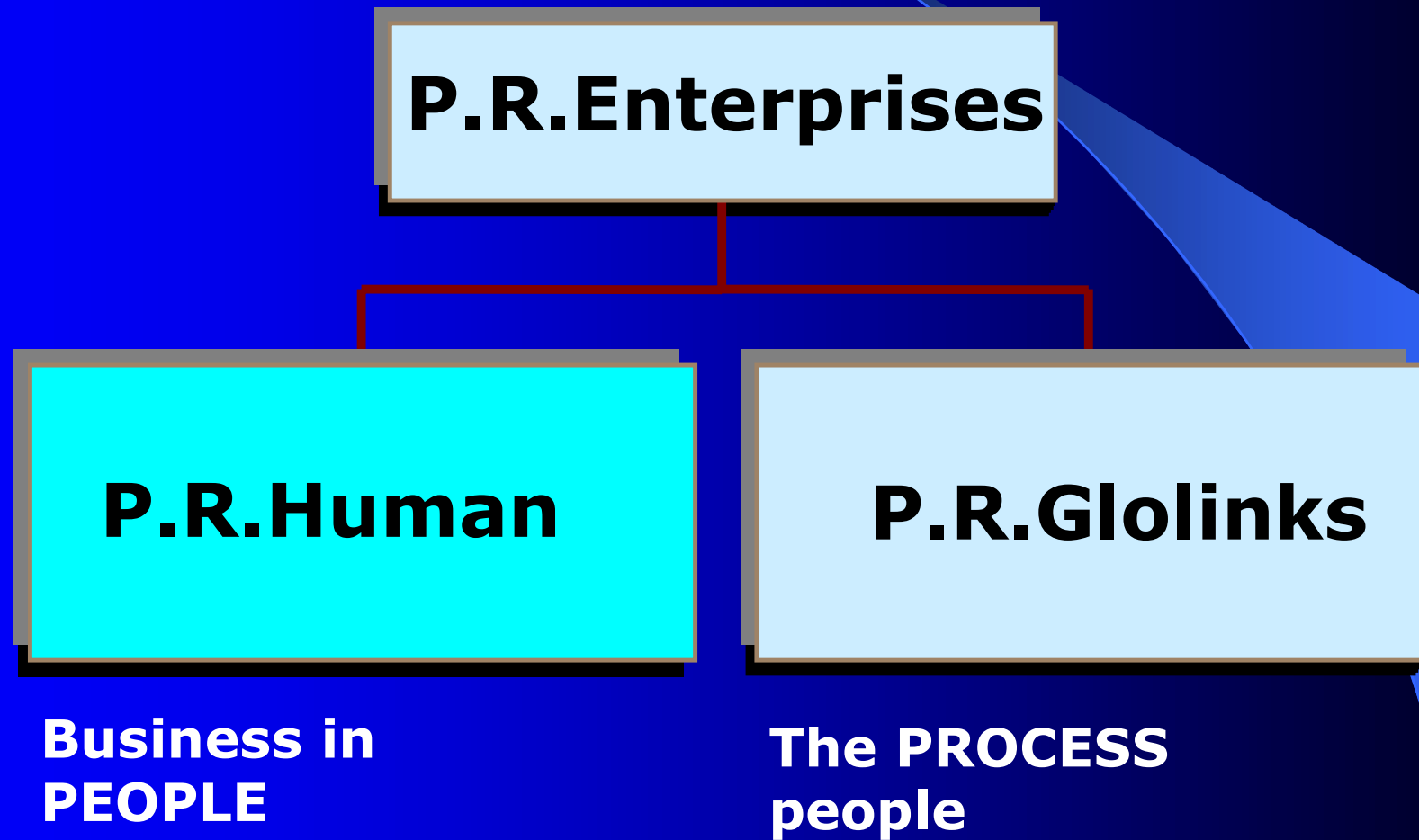


"We act as catalysts of renaissance."

catalysts of renaissance



P.R. ENTERPRISES



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P.R.HUMAN

**Business in
PEOPLE**

◆ ASSESS

- ✓ Work Fit Assessment
- ✓ Psychometric Analysis
- ✓ Culture Audit
- ✓ Stress Audit

◆ MOTIVATE

- ✓ Design
- ✓ Audit
- ✓ Evolve

◆ TRAIN

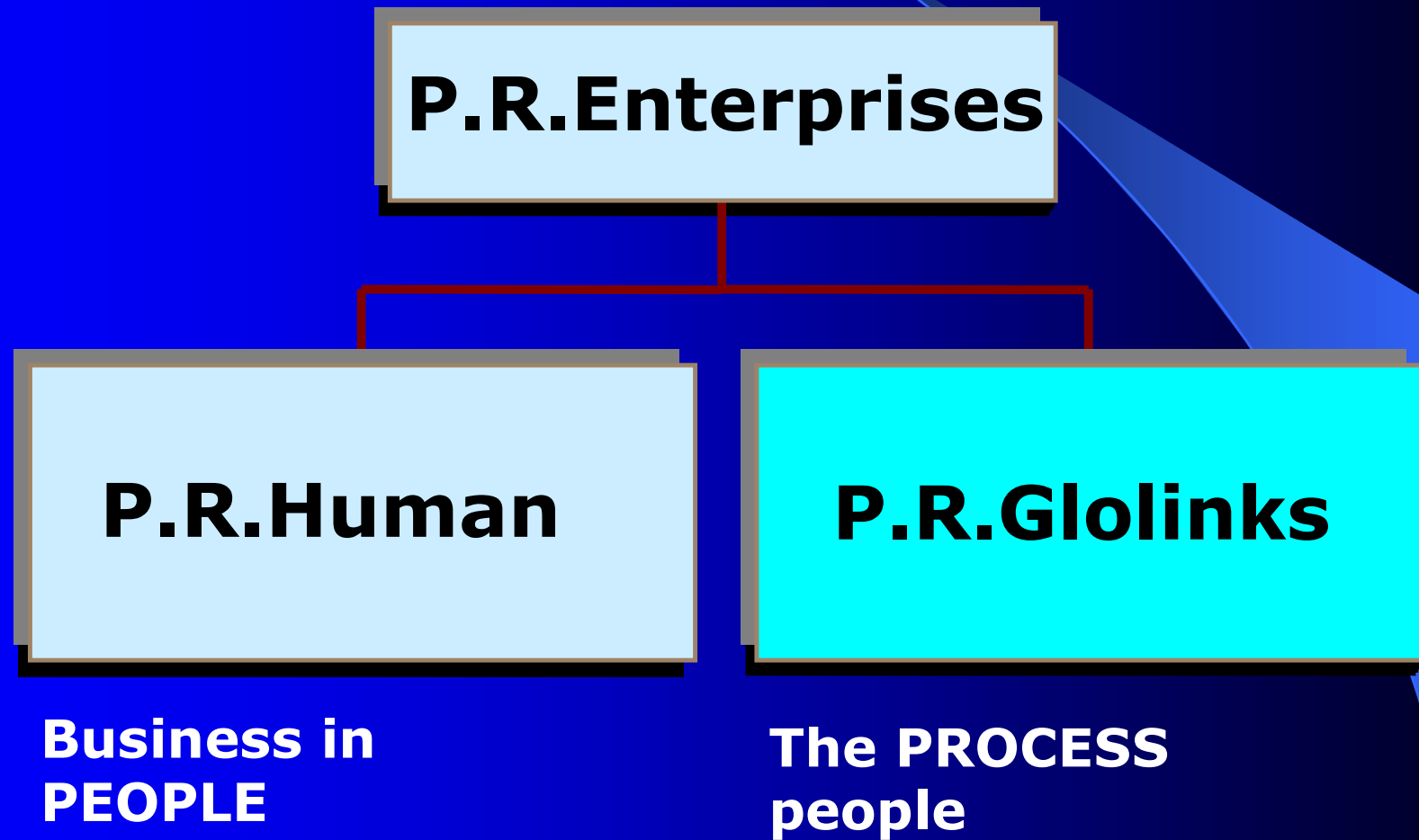
- ✓ Soft Skills (Team and Time management, Never Quality)
- ✓ Stress management
- ✓ Culture management and transformation



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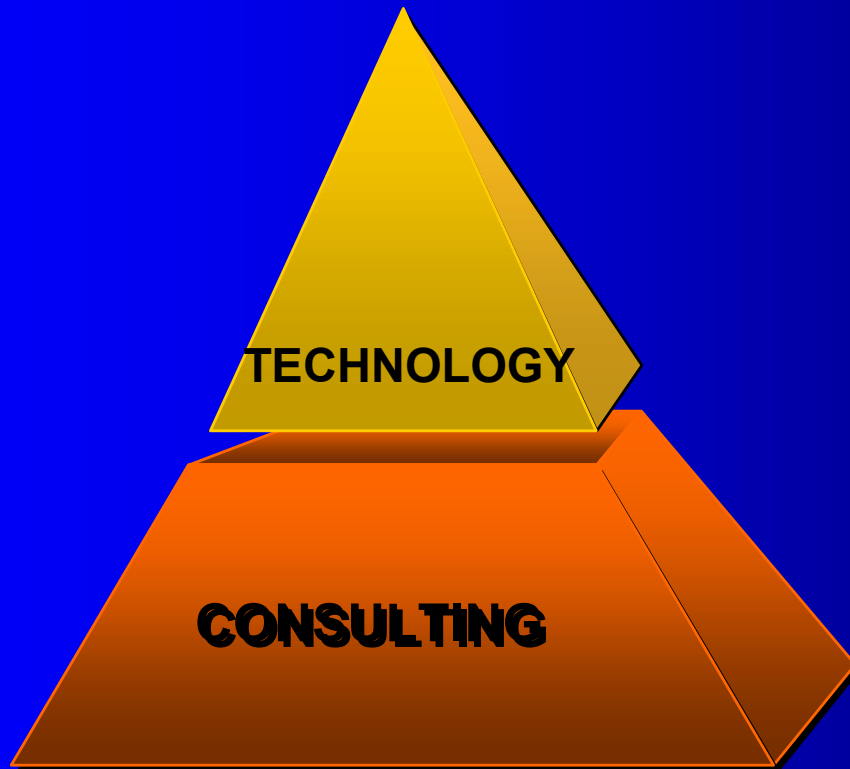
P.R. ENTERPRISES



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P.R.GLOLINKS



The
PROCESS
people

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P.R.GLOLINKS

**The
PROCESS
people**

CONSULTING

- ◆ **Study and Evaluate**
- ◆ **Formulate Strategies**
- ◆ **Grow Business**
- ◆ **Redesign Process**
- ◆ **Reengineer Products**
- ◆ **Project manage implementation**

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P.R.GLOLINKS

The
PROCESS
people

TECHNOLOGY

- ◆ Innovate and Reorient technology
- ◆ Integrate and Implement
- ◆ Develop new solutions
- ◆ Evolve to next Generation

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Some of Our Clients...

BPL Telecom Ltd.

Cap Gemini Ernst & Young

Mahindra British Telecom

Scope International

Impact Plus

Interface Devices Ltd

NEC

Visteon

Xansa





Sustaining impact

Sustained Onshore Process improvements

Process Based Structure

Service Mgmt Framework
Reliable Service, Predictable Cost

Process And Service transition

Standard Processes

Higher Productivity

Multi-skill

Major Transformation

What companies Need to Achieve for Sustaining

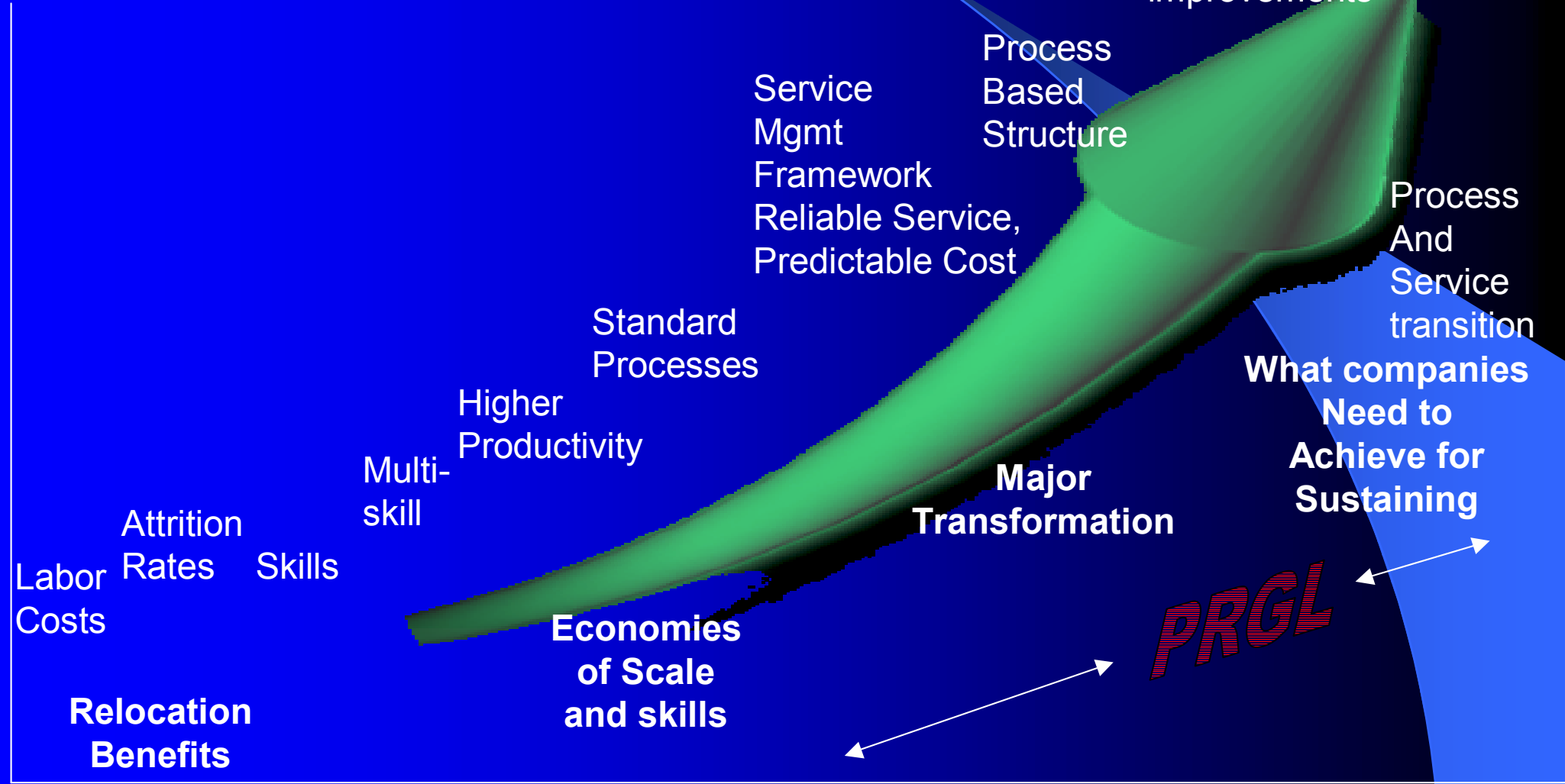
Attrition Rates Skills
Labor Costs

Relocation Benefits

Economies of Scale and skills

PRGL

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P.R.Glolinks: The edge

The
PROCESS
people

- Knowledge on India
 - ✓ Independent study on Service Providers
 - ✓ Database and SWOT
 - ✓ Culture audit and Integration
 - ✓ Experience
- 'Right Sourcing' strategy
 - ✓ Right Strategy
 - ✓ Right Partners
 - ✓ Vendor Selection: RFI, Site visits, RFP, Negotiations, Contract, SLA

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P.R.Glolinks: The edge

The
PROCESS
people

- Functional expertise
 - ✓ Telecom, IT, Banking and Finance, Contact Centers, Manufacturing, Embedded, Consumer Electronics, Human, Contract Management
- End-to-End Process expertise
 - ✓ Work Flow
 - ✓ Interfacing
- Project Delivery
- Training for Service Providers
 - ✓ Culture and Stress management
 - ✓ Change management

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Summary

- Providing Professional Consulting to companies considering Rightsourcing to **Sustain Excellence**
- Can guide from the initial exploratory stages of a Rightsourcing initiative through to supplier selection and implementation and operational review
- Not affiliated to any service provider/s
- Not restricted by our thinking and approach.
- Providing Rightsourcing solutions which may not necessarily mean Off-Shoring
- Not averse to using technology as an approach to consulting
- Delivery orientated and experienced having contributed to successful implementation of a large number of projects for major organisations

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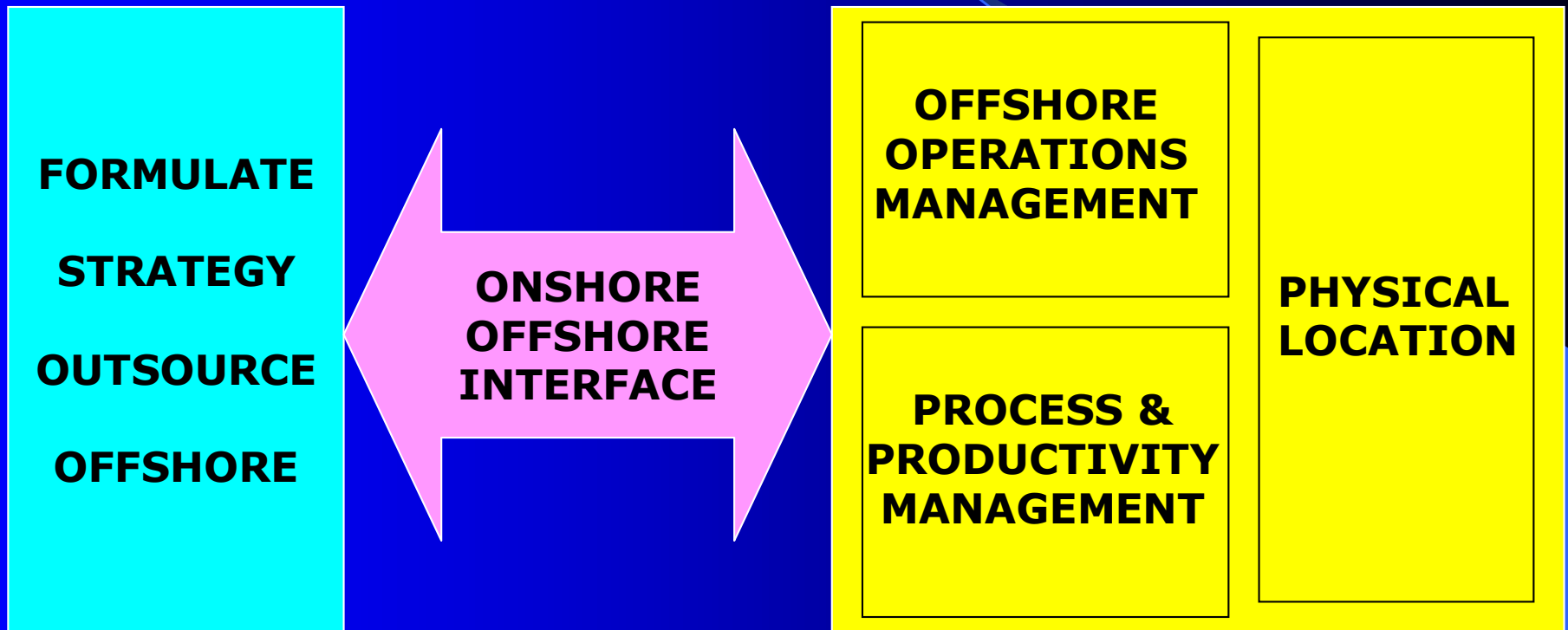
Summary

- **Helping companies answer:**
 - Can I Outsource/Onsite or Offshore?
 - What can I Right source?
 - Which supplier/delivery model should I use?
 - How can I access and assess potential suppliers and select the right one?
 - How can I get the right contracts, service level agreements, reviews and measurement methods?
 - What if it goes wrong?

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P.R.Glolinks: The vital link



MANAGEMENT

COMMERCIAL AND DEAL SHAPE

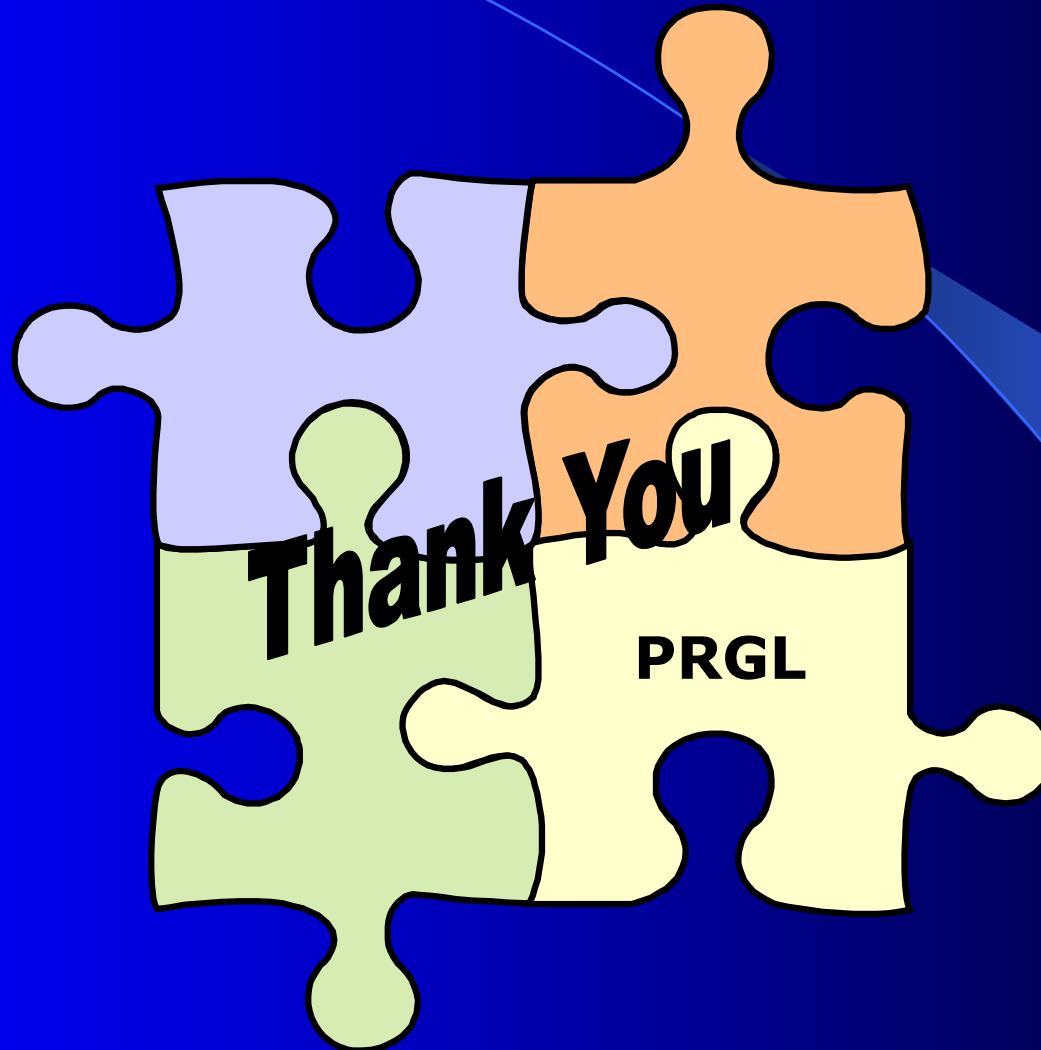
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GLOBAL PRESENCE



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